

## Exhibit C

### Employment trends:

Of the Phase I companies interviewed, 13 indicated that their employment levels maintained the same pace for the corresponding period the year before. Of that 13, 11 indicated that they felt their levels would increase in the next year, while 14 felt that they would stay the same. It should be noted that none of the employers in this group felt that they would have a lesser number of employees.

Six companies indicated that their employment levels were actually higher for the same period last year. Indicative of these companies is a spirit of optimism with all indicating the feeling that their employment levels would probably rise for the same period next year.

Seven companies stated their employee level was down this year against the corresponding period last year. There is a feeling among these employers that the worst is behind them with all but one indicating that their levels would be at least the same next year, and six actually planning to increase their levels.

### Employment fluctuations:

Of all the companies reporting, 50% indicated that in a normal year their employment would not generally fluctuate during any month of the year. Four companies reported normal reduction in force for the month of December-January. Two of the four reported that reduction generally lasted through March, where one reported the reduction started in November.